

LEVERAGING IMPACT

“Leveraging Impact creates immediate value – people apply world-class skills to real projects.”

Todd Pierce
Fmr EVP Salesforce and CIO
Genentech/Roche

ACCELERATE AND STRENGTHEN YOUR IMPACT

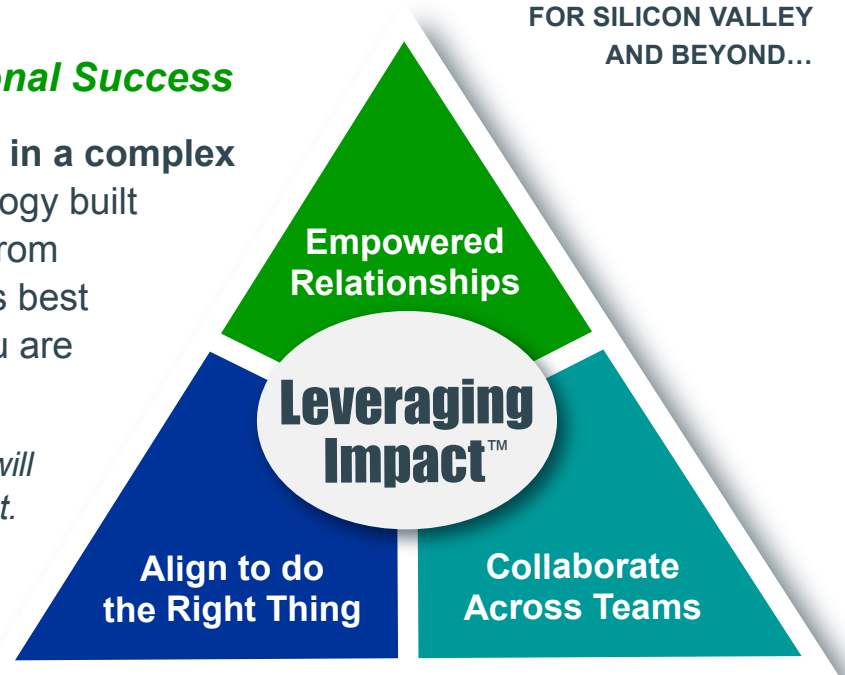
BUILT IN SILICON VALLEY
FOR SILICON VALLEY
AND BEYOND...

A Framework for Cross-Functional Success

Want to make a bigger difference, in a complex organization? Provides a methodology built with key insights and skills distilled from working with many of Silicon Valley’s best companies. Apply to a challenge you are already accountable for achieving.

If any one of the three forces is weak, it will disproportionately diminish overall impact.

If all are strong and in sync, they will drive inordinately greater impact.



For more information, watch the Overview Video at LeveragingImpact.com

LEARNING OBJECTIVES

How to unleash and leverage three interdependent forces – on a current challenge.

How to drive a more empowered relationship, as a manager or as a direct report.

How to choose to do the right thing – for your real team.

How to partner in and across teams to achieve cross-functional goals.

ORGANIZATIONAL OBJECTIVES

Drive and accelerate results.

Improve working relationships – up, down and across – and reduce frustration.

Strengthen professional productivity.

Build a more empowered, aligned and collaborative culture.

Build a stronger enterprise-wide mindset.

Richard J. Lee
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*From the people who brought
VitalSmarts' Crucial Conversations
to Bay Area based companies.*